



THE
hand
book

TITAH

“The country needs the young generation to be daring to lead the country’s development and need to take the opportunity to increase their individual capabilities through programs offered locally or abroad.”

His Majesty Sultan Haji Hassanal Bolkiah Mu’izzadin Waddaulah ibni Al-Marhum Sultan Haji Omar ‘Ali Saifuddien Sa’adul Khairi Waddien, Sultan and Yang Di-Pertuan of Brunei Darussalam during his titah in conjunction with the 34th National Day of Brunei Darussalam Celebration 2018.

THE handbook

INTRODUCTION

This handbook hopes to serve as a guide towards your journey as a youth entrepreneur (18 to 40 years old) to help you decide on the right programme or scheme for your business. It comprises of business opportunities, access to financial capital, infrastructure and facilities, capacity building, shared business support services as well as market access.

To create more opportunities for youths to start, own, manage and run a business, a range of programmes are available facilitated by various agencies. Capacity building and shared support services such as mentorship network will be offered. Financing schemes are available to address the needs of entrepreneurs to secure capital to establish and grow their business. Infrastructure such as ready-built factories, office premises and co-working spaces are available for entrepreneurs to leverage on. Furthermore, contracts from industries in both public and private sectors will be ring-fenced for youth entrepreneurs to competitively bid for.

These initiatives will drive youth entrepreneurship in which is vital for the development of MSMEs and job creation for the long-term sustainable economic development of the country.

In conjunction to the National Youth Day, the Ministry of Culture, Youth and Sports, Ministry of Energy & Industry, Ministry of Primary Resources and Tourism and Darussalam Enterprise (DARE) have worked together to develop this handbook focusing on initiatives that specifically help youth entrepreneurs to start or grow their business.

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CAPACITY BUILDING & SHARED SUPPORT SERVICES

- Industry Business Academy
- Business Support Centre
- Energy Business Academy
- Agriculture Youth Exposure Program

- Micro-Business Bootcamp
- Start-up Bootcamp
- Brunei Mentors for Entrepreneurs Network ^{NEW}
- Business Management Templates ^{NEW}
- Agriculture & Fisheries Business Matching

FINANCING

- Microcredit Financing Scheme
- Bank Usahawan
- ^{NEW} Co-Matching Grant
- LiveWIRE
- ^{NEW} Microbusiness Grant
- Business Loans

OPPORTUNITIES

- Contracts & Services
- i-Usahawan "Contracts" ^{NEW}
- Cooperative Distribution Centre ^{NEW}
- Franchise Matching Facilitation ^{NEW}
- Recycling ^{NEW}

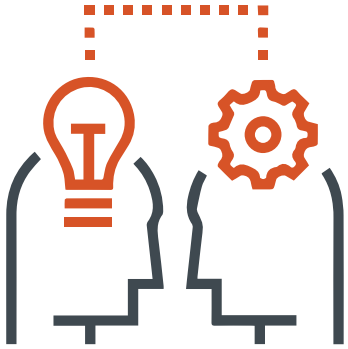
ENTREPRENEURSHIP ECOSYSTEM

INFRASTRUCTURE & FACILITIES

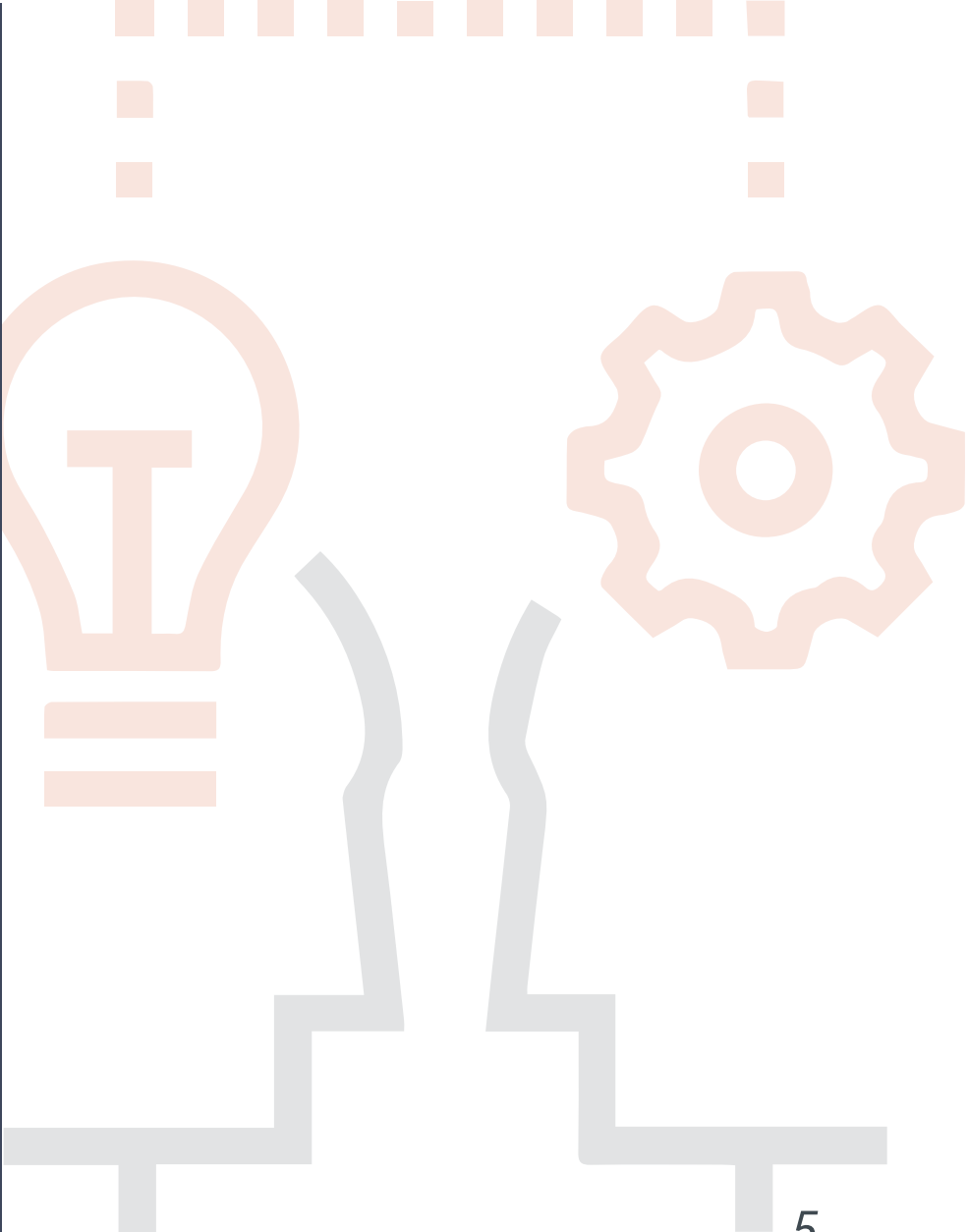
- Office Premises
- Ready-built Factories
- Kontena Park
- ^{NEW} Shared Kitchen
- Contract Farming Site
- Co-working Space
- Industrial sites & Parks

MARKET ACCESS

- Inbound Market Access
- Outbound Market Access
- Export Facilitation Program
- Made in Brunei Supermarket Shelf
- Made In Brunei Unexpected Treasures



**CAPACITY BUILDING AND
SHARED SUPPORT SERVICES**



Agriculture & Fisheries Business Matching

What is it?

Ministry of Primary Resources & Tourism (MPRT) offers a platform for buyers and sellers to connect and facilitate business to business negotiation on buying and supplying of agriculture and aquaculture products. MPRT will meet up with potential buyers to look at requirements including volumes, variety and quality prior to the business matching session whereby commercial arrangements will be negotiated by the business parties.

How to apply?

For further information on agricultural sector, interested parties can submit proposal to the Director of Agriculture and Agrifood, contact Crop Industry Division or Livestock Industry Division at +673 2388 048 or email info@agriculture.gov.bn.

Address:

Department of Agriculture and Agrifood
Old Airport Road, Berakas
Bandar Seri Begawan, BB3510
Brunei Darussalam

For further information on fisheries sector, interested parties can write to the Director of Fisheries, contact Business and Investment Development Division at +673 8878 833 or email info@fisheries.gov.bn.

Address:

Department of Fisheries
Kompleks Perikanan Muara
Simpang 287-53, Jalan Peranginan
Pantai Serasa
Kampong Serasa, BT1728
Brunei Darussalam

Agriculture Youth Exposure Program

What is it?

This program is offered by the Ministry of Primary Resources and Tourism (MPRT) available to youth entrepreneurs whereby participants will be exposed to real-world advanced technologies that can improve crop yield and provide lucrative returns through field visits.

The program aims to promote youth participation in agriculture sector on a contract farming basis as well as increase agricultural output of farms.

How to apply?

For further information on agricultural sector, interested parties can write to the Director of Agriculture and Agrifood, contact Crop Industry Division or Livestock Industry Division at +673 2388 048 or email info@agriculture.gov.bn.

Address:

Department of Agriculture and Agrifood
Old Airport Road, Berakas
Bandar Seri Begawan, BB3510
Brunei Darussalam

Business Management Templates

What is it?

Basic financial & HR management is essential for small businesses. Entrepreneurs can access simple easy-to-use templates for developing business plans, managing finances - including cash flow and profit & loss statements, and finance sheets; as well as conducting interviews, issuing employment contracts, and managing performance.

These templates are available for start-ups, micro and small businesses. For more established businesses looking to procure online financial and HR management software, DARE is able to advise on options that can be utilized for free or at low cost.

Where can I source for these templates?

For further information please refer to our webpage at:
<http://www.dare.gov.bn/SitePages/Resources.aspx> or email us at dare@ei.gov.bn

Business Support Centre

What is it?

The Business Support Centre provides a single venue for businesses to:

- Access and submit business-related applications (permits, licenses and registrations)
- Obtain business advice and information on business-related processes
- Learn about and apply for SME programmes and incentives
- Log-in business related issues, feedback and inquiries

In addition to government agencies located at DARE’s Business Support Centre, is DARE’s Business Helpdesk.

Where is it located?

Brunei Muara District
1st Floor, Design & Technology Building,
Simpang 32-37, Kg Anggerek Desa,
Bandar Seri Begawan, BB3713
Negara Brunei Darussalam

Operating hours:
Monday to Thursday:
8am to 12pm and 2pm to 4.30pm
Friday:
8am to 11.30am and 2.15pm to 4.30pm

Belait District
Ground Floor, Kuala Belait and Seria
Municipal Board Building
(Ex Business Facilitation Centre)
Kuala Belait KA 1131
Negara Brunei Darussalam

Operating hours:
Tuesday and Thursday:
8am to 12pm and 2pm to 4.30pm

Temburong District (DARE Business Helpdesk)
Weights and Measures Division
Ministry of Energy and Industry
Bangunan Jabatan – Jabatan Kerajaan
Pekan Bangar
Negara Brunei Darussalam

Operating hours:
Wednesday: 8.45am to 12pm and
12.45pm to 3pm

Brunei Mentors for Entrepreneurs Network (BMEN)

What is it?

In order to make MSMEs a major contributor to Brunei Darussalam's economic development, there needs to be in place well-coordinated and structured development programs to support and encourage their growth. Business mentoring can be a highly effective way to improve business performance particularly early-stage start-ups. It presents a range of opportunities and benefits to help the development of MSMEs, ranging from giving tips for business development and ideas for new products or services to providing guidance on strategic growth as well as access to a larger network of contacts locally and internationally.

Brunei Darussalam, being a member of ASEAN, forms part of ASEAN Mentorship for Entrepreneurs Network (AMEN) which sets out to institutionalize mentoring for ASEAN's MSMEs to contribute to inclusive growth and increased prosperity in the region. The establishment of Brunei Mentors for Entrepreneurs Network (BMEN) serves as part of AMEN where local mentors will have the opportunity to participate on a voluntary basis in the regional network and have access to diverse mentoring resources.

What is the aim?

The establishment of Brunei Mentors for Entrepreneurs Network (BMEN) is aimed at promoting and fostering strong, effective and impactful learning relationships and mutually beneficial partnerships between mentors and mentees (MSMEs/startups) that meets their business development needs and helps develop their capacity, capability as well as full potential through a well-coordinated and structured mentoring system.

It is also envisaged to serve as an impact program that promotes positive growth of local businesses, in particular the MSMEs/startups, which will eventually lead to an increased contribution to the country's economic development including job creations.

Who Can Join?

A mentor must have adequate experience, knowledge, skill or expertise who is committed to encouraging and assisting his/her mentees to develop full potential of their business. He/She must be willing to provide mentorship on a voluntary basis and spend time with mentees through one-to-one or group engagements.

Brunei Mentors for Entrepreneurs Network (BMEN)

Mentors, whom can be of foreign nationals, are categorized into three groups: the entrepreneurs, the business practitioners, and the academicians.

To be registered as BMEN mentor, he/she should satisfy the following criteria:

- Successful Entrepreneur (who owns sustainable business) / academician / professional
- Expert in a certain field (business development, technical, marketing, finance, legal, etc.)
- Visionary and demonstrates strong leadership with ability to set goals and targets
- Able to simplify complicated concepts and deliver into easy-to-understand contents that are appealing and engaging to mentees
- Passionate in helping MSMEs/startups and willing to volunteer their own time, knowledge and expertise to BMEN registered mentees
- Strong communication skill (in English and/or in local dialect)
- Strong motivational and interpersonal skill with people of different background and status
- Possibility to provide networking support

An eligible mentee refers to a registered business owner (or delegated personnel) who needs guidance and support from a mentor for any business related areas that require improvement.

How to apply?

Registration as a mentor or mentee can be made online through BMEN website www.bruneimentors.com

Note: Registration to seek interests from potential mentors for BMEN will start on 1 August 2018.

Energy Business Academy (EBA)

What is it?

The EBA is offered by Brunei Shell Petroleum (BSP) for any local companies interested to participate in tenders issued by BSJV. It aims to develop competencies, capabilities and improve competitiveness of local businesses that are venturing into the oil & gas industry through training and coaching by experts. It is aimed at SMEs that have yet to secure BSJV contracts.

How to apply?

Interested local companies can register for participation via www.bsp-lbd.com.bn. Seats for the EBA training are limited. Successful participants will be notified via email.

Industry Business Academy

What is it?

Darussalam Enterprise (DARe) launched the IBA in July 2016 as an integral component of developmental programme to provide businesses with the knowledge they need to start, grow and export.

The IBA is a business course that runs every six months, two times a year. It covers many business modules ranging from financing, business plan writing, marketing, human resources. Classes are generally free, however, specialised programmes might be charged minimal fee. Subject matter experts from the public and private sector are brought in to facilitate in modules from different industries.

Content of Programme

The IBA is also taught at three different levels depending on the level of maturity of the business.

The three levels are described in the following:

IBA Programmes	IBA Level 1 (Start-ups and Micro SMEs)	IBA Level 2 (SMEs)	IBA Level 3 (Established Companies)
General Curriculum	Increase general knowledge of how to start a business, and how to ensure business is sustainable.	Increase knowledge and appreciation of how to ensure sustainability in a growing company.	Increase knowledge and appreciation of how to successfully expand a company overseas.
Industry Specific	Focused on business opportunities and increasing knowledge and understanding of government regulations and policies on specific industrial sectors.		

Who can join?

The IBA programme is open to any aspiring and existing entrepreneurs of all levels. Whether the participants are at ideation stage or targeting of exporting their products overseas, the IBA provides the kind of guidance and training that enables the participant to confidently set their business on the path towards achieving their goals.

How to apply?

For further information please refer to our web page at:
<http://dare.gov.bn/SitePages/Industry-Business-Academy.aspx> or
 e-mail us at iba@dare.gov.bn

Micro Business Bootcamp

What is it?

The Micro Business Bootcamp is a program to upskill and develop youth to participate in entrepreneurship, more specifically in micro businesses (businesses that have 1-4 employees).

What is the aim?

- To nurture the entrepreneurial mindset to establish capable business owners
- To encourage a culture of test and learn to start a micro business
- To provide capacity building to improve youths employment opportunities

Content of Programme

STAGE 1 : IDEATION WORKSHOP | 1 day

One-day open session where interested participants will go through idea validation session.

STAGE 2 :PHYSICAL BOOTCAMP | 1 week & ENTREPRENEURSHIP COURSE | 2 weeks

To upskill their skills via capacity building and to nurture the right mindset, learn how to make strategic decisions, courage, highlighting leadership and teamwork.

STAGE 3 : EXECUTION & MONITORING | 6 Months

By end of the program, participants must have completed comprehensive business plan for applying business grants and loan. Continuation of coaching and monitoring will be done by business coaches for a duration of 6 months.

Who Can Join?

- 18-40 years old
- Local or Permanent Resident (PR)

How to apply?

For further information please refer to our webpage at:
<http://dare.gov.bn/SitePages/Micro%20Business%20Bootcamp.aspx> or email us at microbusiness.bootcamp@dare.gov.bn

Startup Bootcamp

What is it?

The Startup Bootcamp is a 100-day accelerator programme targeting high growth, high potential startups to be investment ready and expand to local and international markets.

DARe launched its first Startup Bootcamp Programme in 2016 to assist the growth of new and existing entrepreneurs in an accelerated programme.

What is the aim?

- To deliver startup accelerator content for high growth, high potential export ideas, products and services targeting international markets and customers.
- To assist in the development and growth of startup companies
- To provide access to local and regional content, networks and mentors

Content of Programme

Across 100 days, selected participants will learn modules which include but not limited to Lean Canvas, Ideation, Market Validation, Creation of Minimum Viable Product, Human Resource Management, Commercialization Strategy, Marketing and Branding, Financing, Company Valuation, Legal, Intellectual Property, Fundraising and Pitching.

At the very end, selected participants will have the opportunity to take centre stage at a Demo Day event where founder(s) will pitch their business to a panel of regional investors (subject to appointed facilitator).

Who Can Join?

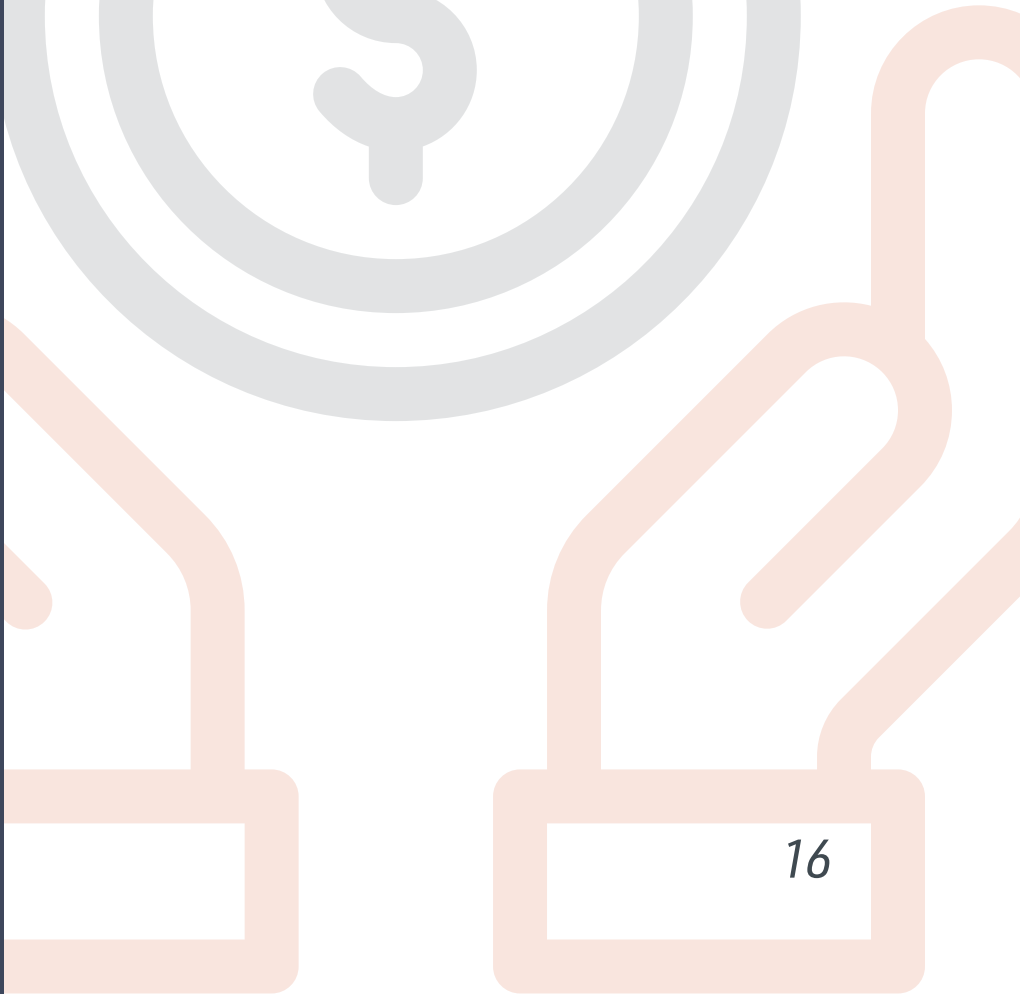
- Local or Permanent Resident (PR)
- New and existing business registered and operate within 2 years
- Ideas or products with high growth and high potential
- Adoption of innovative technologies i.e. AI, blockchain, big data will be advantageous

How to apply?

For further information please refer to our webpage at: <http://dare.gov.bn/SitePages/Startup%20Bootcamp.aspx> or email us at startup.bootcamp@dare.gov.bn



FINANCING



Bank Usahawan

What is it?

Bank Usahawan offers Syariah-compliant financing products: Asset Financing (Murabaha) and Working Capital Financing (Tawarruq) for Micro, Small and Medium Enterprises (MSMEs) in Brunei Darussalam

Who Can Apply?

- Applicant is the business owner of the company
- Registered and incorporated in Brunei Darussalam
- Business should be operating for at least 12 consecutive months
- Business with a visible profitability trend

Allowed expenses

- Fixed assets
- Working capital
- Operating expenses
- Stocks
- Renovation

How to apply?

For further information, please refer to Bank Usahawan's web page at: <http://bankusahawan.com.bn> or call +673 2233 330 / +673 2233 331 or email info@bankusahawan.com.bn

Business Loans

What is it?

Commercial banks in Brunei such as BIBD, Baiduri, Standard Chartered Bank and Maybank provide financing facilities to corporate businesses and SMEs.

How to apply?

For further information, please visit the following websites.

BIBD

Website: www.bibd.com.bn

Baiduri Bank

Website: www.baiduri.com.bn

Standard Chartered Bank

Website: www.sc.com.bn

Maybank

Website: www.maybank.com

Co-Matching Grant

*to be launched in Q3 2018

What is it?

The Co-Matching Grant provides financial assistance of up to B\$20,000 in the form of a matching grant (70:30) to local enterprises

Who can apply?

- Registered businesses under ROCBN and based in Brunei
- 100% locally owned business
- Able to match 30% of total project cost

Allowed expenses

- Obtaining license and certification (e.g. trademark and halal certification)
- Marketing expenses
- Adoption of technology
- Machine and equipment
- Consultancy services

How to apply?

For further information, businesses can contact +673 2384 830 or email dare@ei.gov.bn

LiveWIRE Business Awards Start-Up Funding Scheme

What is it?

The Business Awards Start-Up Funding Scheme is offered to the LiveWIRE Brunei Business Awards winners coming from the LiveWIRE Programme participants and business start-ups.

Who can apply?

LiveWIRE Programme participants who took part in the LiveWIRE Brunei Business Awards are eligible.

Allowed expenses

The amount of funds will be a percentage of the initial capital to allow immediate start-up of business. This will range from \$5,000 to a maximum of \$50,000 and payable within 36 months flexible terms of payments. The fund is interest-free.

How to apply?

To participate in the LiveWIRE programme, participants can contact the LiveWIRE Brunei Centre at +673 2220 964 or email enquiry@livewire-brunei.com.

All LiveWIRE participants will automatically become a LiveWIRE Network member and will receive notifications on the next LiveWIRE Business award nominations

Micro-Business Grant

*to be launched in Q3 2018

What is it?

The Micro-Business Grant provides financial assistance of B\$5,000 with the aim to kick start businesses to be sustainable and create job opportunities for the local talent.

Who can apply?

- Have undergone and completed DARE's Micro Business Bootcamp Programme
- Registered businesses under ROCBN and based in Brunei
- 100% locally owned business
- Has a strong business plan

Allowed expenses

- Purchase of related equipment, hardware and software
- Marketing expenses (e.g. costs and services for designing, packaging, marking and labelling)
- Certification (e.g. Halal certification, etc.)
- Purchase of raw materials (related to the nature of the business up to 20%)

How to apply?

For further information, businesses can contact +673 2384 830 or email dare@ei.gov.bn

Microcredit Financing Scheme

What is it?

The Microcredit Financing Scheme is a loan for companies who just started a business or plan to expand.

The scheme is up to B\$15,000 with an annual profit rate of 4% and a repayment period of up to 3 years.

Who can apply?

- Companies with less than 100 employees
- Registered businesses under ROCBN
- 100% locally owned business with Yellow IC

Successful applicants will also be given a free six month trial of Cendana – a computerized business management system that's capable of recording business activities and producing comprehensive progress reports.

Allowed expenses

- Working capital
- Acquisition of fixed assets
- Project financings
- Purchase of business stocks and raw materials

Quick facts

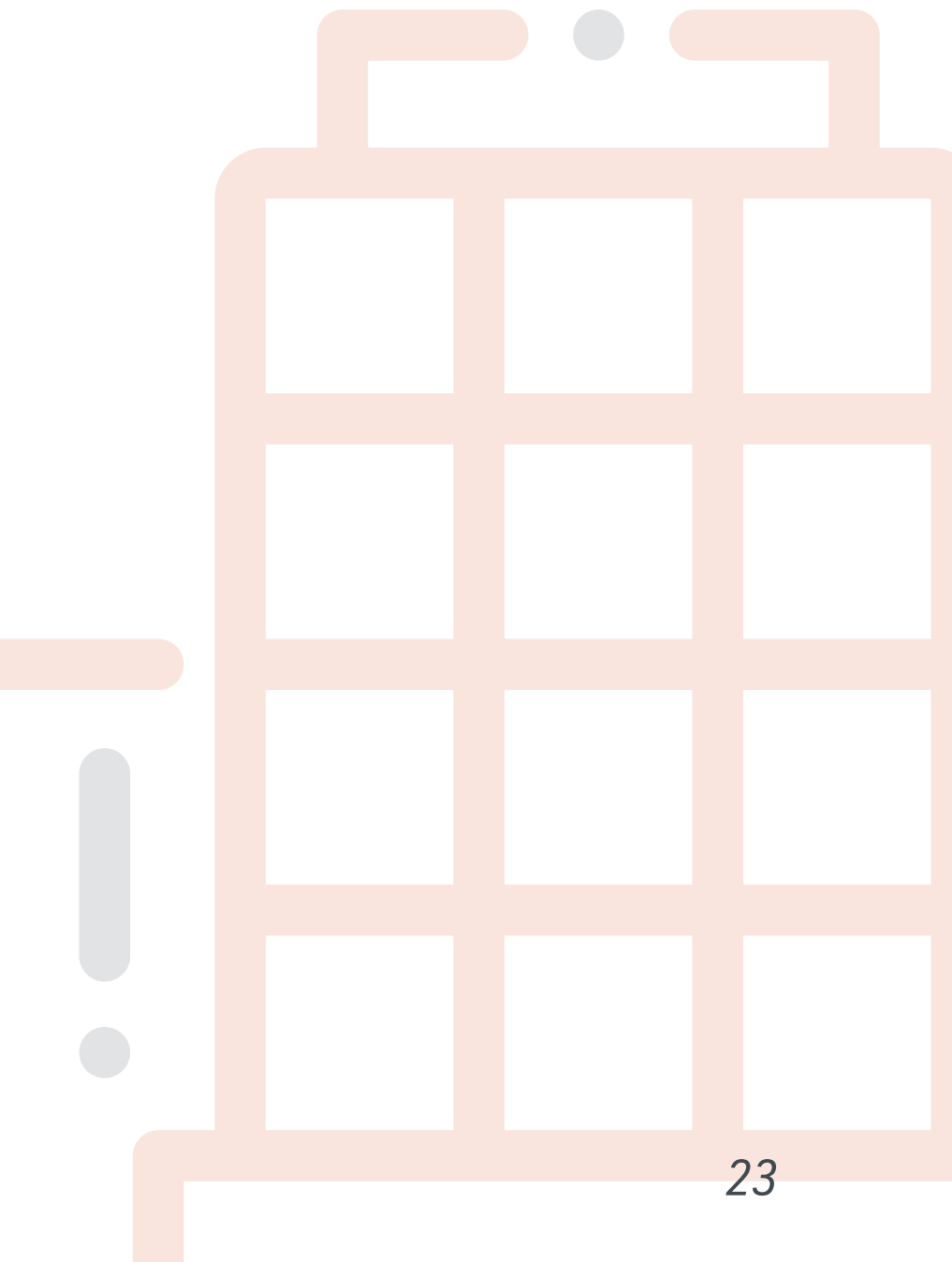
Under the micro-credit financing scheme, \$600,000 financing have been given out through 63 approved applications.

How to apply?

For further information, businesses can inquire at BIBD's SME 360 Centre located at Serusop Branch or Seri Branch in Plaza Tumasek.



INFRASTRUCTURE & FACILITIES



Contract Farming Site

What is it?

Under the contract farming program by Department of Agriculture and Agrifood and Department of Fisheries under the Ministry of Primary Resources and Tourism, agricultural land and fisheries aquaculture site is available for entrepreneurs to engage in farming activities.

20 hectares of farmland has already been allocated for this program. 70 hectares of fisheries aquaculture is available for entrepreneurs to engage in fish cage farming activities.

How to apply?

For further information, interested parties can write to the Director of Agriculture and Agrifood, contact Unit Tapak at +673 2388 048 or email info@agriculture.gov.bn.

Address:

Department of Agriculture and Agrifood
Jalan Muhibah, Old Airport Road,
Berakas
Bandar Seri Begawan, BB3510
Brunei Darussalam

For further information on fisheries sector, interested parties can write to the Director of Fisheries, contact Industry Management & Support Services Division at +673 2770 066 or email info@fisheries.gov.bn.

Address:

Department of Fisheries
Kompleks Perikanan Muara
Simpang 287-53, Jalan Peranginan
Pantai Serasa
Muara, BT1728
Brunei Darussalam

Co-working Space & Office Premises

What is it?

Co-working space and office premises are available at DARE's iCentre - the first technology-based incubation centre, K-Hub as well as Pusat Belia operated by the Ministry of Culture, Youth and Sports (MCYS). These facilities will be expanded to Pusat Pembangunan Kapasiti (PPK) and JobCentre Brunei (JCB). In iCentre, 19 companies are currently occupying the office premise and the co-working space can fit up to 60 entrepreneurs.

Monthly incubation fee ranges from \$250 to \$500 at iCentre and \$3,236.80 per floor at K-Hub (excluding maintenance fee).

What facilities are provided?

- High speed Internet
- Auditorium/Theatre room
- Meeting & Conference room
- Surau

What assistance is provided?

- Mentorship
- Business skills training / workshop
- Networking

How to apply?

For further information on application to iCentre and K-Hub, businesses can contact +673 2384 830 or email dare@ei.gov.bn.

For further information on Pusat Belia, interested parties can contact +673 2221 219.

For further information on JCB's co-working space and office premise, interested parties can contact +673 8239 933 or email mppu@ei.gov.bn.

For further information on PPK's co-working space and office premise, interested parties can contact +673 2384 488 or email PPK.admin@ei.gov.bn.

Industrial Sites, Parks & Ready-built Factories

What is industrial Sites/Parks?

DARe provides and manages industrial space and facilities to carry out manufacturing activities. Industrial parks operate throughout the four districts of Brunei Darussalam for Micro, Small & Medium-sized Enterprises (MSMEs) and Foreign Direct Investments (FDIs). We develop key infrastructure based on the needs of investors within the designated industrial parks.

There are 26 industrial areas including both undeveloped and cleared / developed land that provide businesses a large area of space to carry out manufacturing activities and logistics. Currently, there are 306 companies operating in the industrial sites and parks.

What is Ready-built factories?

The ready built factories offer existing space in a building for businesses to expand their production at affordable rates. These units are available across 4 sites in all districts (Belait / Serembangun / Beribi / Batu Apoi). Currently, 129 factory units are occupied and operated primarily by local companies.

Who Can Apply?

- For Industrial sites and parks, companies must be registered as a Private Limited (Sdn Bhd)
- For Ready-built factories, companies must be 100% locally owned with Yellow IC

How to apply?

For further information please refer to our webpage at:
<http://dare.gov.bn/SitePages/How-to-Apply.aspx> or email us at dare@ei.gov.bn

Kontena Park

What is it?

It is a platform to offer home based businesses a first entry to market, offering low cost retail facilities. It is located at Anggerek Desa Technology Park (ADTP). There are plans to expand and improve the existing Kontena Park and provide more benefits and additional facilities to our local businesses as well consumers.

What facilities are provided?

- 7 units of ready-built containers with push up shutters
- 7 dining table areas with umbrella covers

What assistance is provided?

- Mentorship
- Business skills training / workshop
- Networking

How to apply?

For further information, businesses can contact +673 2384 830 or email dare@ei.gov.bn

Shared Kitchen

What is it?

There will be a shared kitchen located at Pusat Belia that provides micro (1-4 employees) and small food-based businesses (5-19 employees) with cost effective facilities to increase their food production.

How to apply?

For further information, interested parties can call +673 2221 219 or email ibrahim.sabli@belia-sukan.gov.bn



MARKET ACCESS



Inbound Market Access

What is it?

DARe organizes business matching and networking sessions with incoming overseas delegations to provide opportunity for collaboration with local companies. Businesses are also encouraged to participate in trainings relevant to market access that are organized by DARe and facilitated by local and international experts.

How to apply?

For further information on upcoming business matching, networking sessions and workshops, please follow DARe social media channels on Instagram and Facebook @darussalamenterprise or refer to our website homepage under 'What's going on?' at www.dare.gov.bn or email us at market.access@dare.gov.bn.

Outbound Market Access

What is it?

DARe offers local companies the opportunity to participate in overseas expos, trade fairs and workshops including business matching sessions abroad in order to promote and expose their business to the international market. DARe offers trade missions to learn about the processes of entering target markets as well.

DARe's Market Access Unit also provides guidance on export requirements in target countries as well as improving commercial readiness of company's products. Business with their own brand of products and services are encouraged to participate.

How to apply?

For further information on upcoming expos and trade fairs please follow DARe social media channels on Instagram and Facebook @darussalamententerprise or refer to our website homepage under 'What's going on?' at www.dare.gov.bn or email us at market.access@dare.gov.bn for any market access inquiries.

Export Facilitation Program

What is it?

The Export Facilitation Program is offered by the Ministry of Primary Resources and Tourism (MPRT) for agricultural and aquaculture businesses that seek to export their products and enter new markets to be export-ready through facilitation of business to meet requirements of importing countries.

How to apply?

For further information on agricultural sector, interested parties can write to the Director of Agriculture and Agrifood, contact Crop Industry Division or Livestock Industry Division at +673 2388 048 or email info@agriculture.gov.bn.

Address:

Department of Agriculture and Agrifood
Old Airport Road, Berakas
Bandar Seri Begawan, BB3510
Brunei Darussalam

Made in Brunei Initiative

Supermarket Shelf

What is it?

A supermarket shelf dedicated to highlight Made in Brunei dry food, household items and health and beauty products. The shelves are now available in key supermarkets in Brunei.

How to apply?

For further information please refer to our webpage at:
<http://dare.gov.bn/SitePages/mib.aspx> or email us at
madeinbrunei@dare.gov.bn

Made in Brunei Initiative

Unexpected Treasures

What is it?

Program dedicated to promote local high-quality and premium products.

- Unexpected Treasures Display Shelf

The shelves display Bruneian-made products that are premium, exclusive and high-quality made available in key locations around Brunei such as airport, hotels and malls.

- Unexpected Treasures In-Flight Brochure

An In-Flight Brochure to feature premium, exclusive and high quality local products such as Jongsarat, Jongsarat By-Products, Crystals, Decorative, Silverware as well as Perfume and Health and Beauty Products.

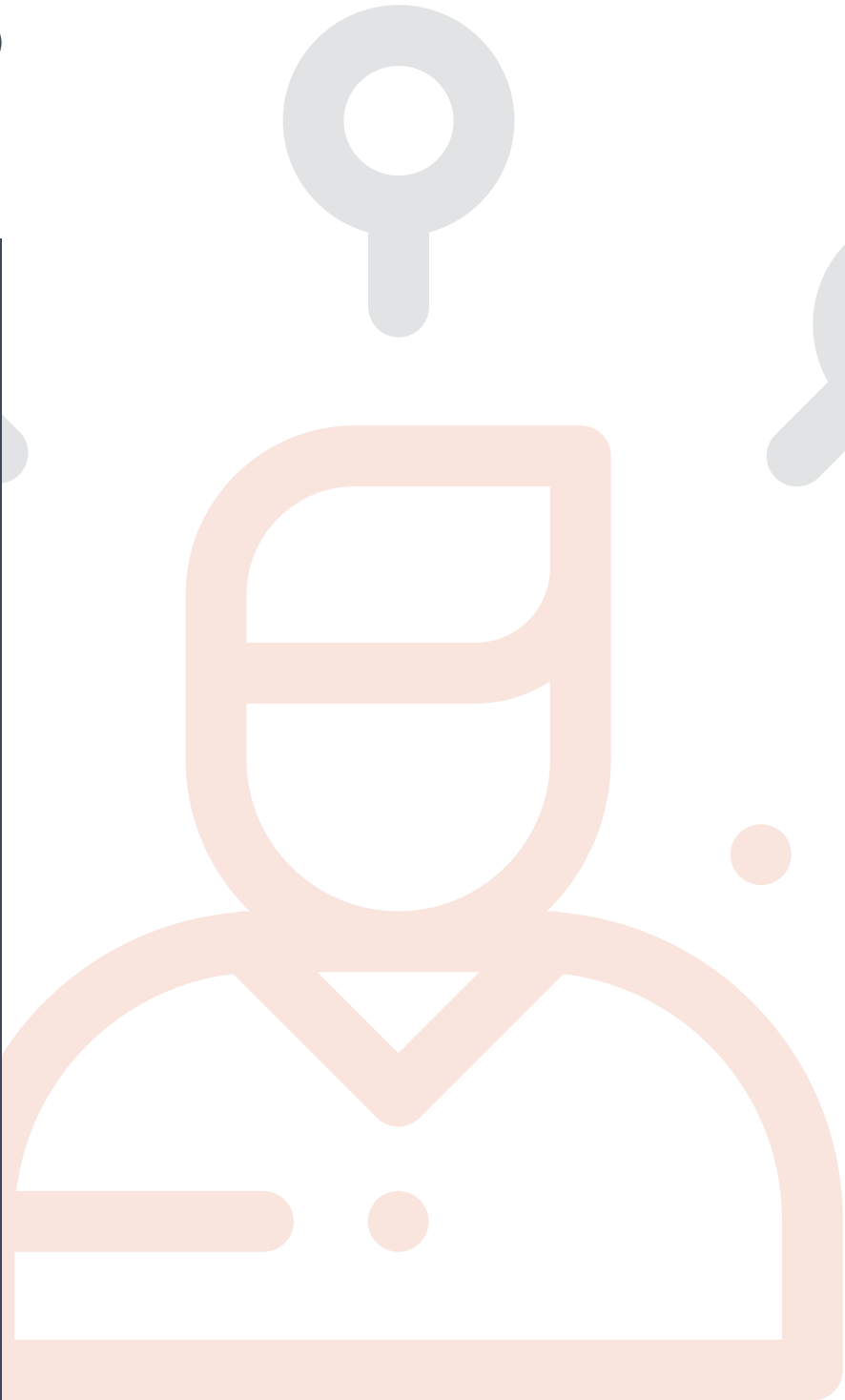
These products are available for online purchase at unexpectedtreasures.com.bn

How to apply?

For further information please refer to our webpage at:
<http://dare.gov.bn/SitePages/mib.aspx> or email us at
madeinbrunei@dare.gov.bn



OPPORTUNITIES



Contracts & Services

i-Usahawan

What is it?

Under i-Usahawan initiative, selected contracts will be ring-fenced in various industries from both public and private sectors and aims to enable youth entrepreneurs to secure their first contract. The participants will receive training to start, run and grow a business and will be invited to a competitive tender exercise for selected contracts. Those successful will be awarded a three-year contract with potential extensions. Business areas include, but are not limited to, grass cutting services, landscape maintenance and horticulture, tea and coffee and general services, canteen or café, domestic waste management, recycling waste management, bicycle supply and maintenance, videography and photography services, and event management. This program is only available to wholly Rakyat Jati owned companies. 10 three-year contracts have been ring-fenced for the first phase.

This program will also be extended to include contracts from government-linked companies (GLCs), statutory bodies and government.

How to apply?

For more information on the types of contracts and contract process for i-Usahawan, please visit our website at:
<http://www.ei.gov.bn/SitePages/i-usahawan.aspx>

Opportunities

Contracts & Services

Cooperative Distribution Centre

What is it?

There is an opportunity for youth entrepreneurs to set up a Cooperative Distribution Centre to supply goods in bulk to retail stores at reduced costs. This will increase competitiveness of retail stores and create job opportunities for local youths.

How to apply?

For further information please refer to our web page at:
<http://ei.gov.bn/SitePages/Cooperatives%20Registry.aspx>

Contracts & Services

Franchise Matching Facilitation

What is it?

International franchising is expected to become a key trend in Asia as its rising middle-income class gravitates towards international brands. There are opportunities for Bruneian entrepreneurs to venture into franchise business.

DARe is able to facilitate local entrepreneurs to set up franchise business through several initiatives which include DARe's Industry Business Academy, DARe's Startup Bootcamp, dialogues, focused groups as well as through DARe-EODB workshop sessions.

How to apply?

For further information please refer to our web page at:
<http://dare.gov.bn/SitePages/Training.aspx> or e-mail us at
dare@ei.gov.bn

Contracts & Services

Recycling

What is it?

Recycling is an industry that has potential for local entrepreneurs to tap into. In the nation, only a handful of companies lead this industry and some companies are able to be sustainable by exporting wastes overseas.

DARe is able to facilitate local entrepreneurs to set up recycling companies through several initiatives which include DARe's Industry Business Academy, DARe's Startup Bootcamp, dialogues, focused groups as well as through DARe-EODB workshop sessions.

How to apply?

For further information please refer to our web page at:
<http://dare.gov.bn/SitePages/Training.aspx> or e-mail us at
dare@ei.gov.bn

Agribusiness/Aquaculture

Projek Rintis (Agriculture)

What is it?

The Department of Agriculture and Agrifood, under Ministry of Primary Resources & Tourism (MPRT) provides agricultural land for entrepreneurs to engage in farming business on a 2-year contract.

Each farm will have an agriculture yield target. Farms that are able to meet the yield target within the first 2 years of operations will have opportunities for expansion of site.

What facilities are provided?

- For vegetable and floriculture – 2 hectares of land will be allocated
- For fruit plants and paddy – 5 hectares of land will be allocated
- For poultry farming – 2 hectares of land will be allocated

How to apply?

For further information, interested parties can submit a proposal to the Director of Agriculture and Agrifood, contact Unit Tapak at +673 2388 048 or email info@agriculture.gov.bn.

Address:

Department of Agriculture and Agrifood
Old Airport Road, Berakas
Bandar Seri Begawan, BB3510
Brunei Darussalam

Agribusiness/Aquaculture

Contract Farming

What is it?

Contract Farming is a program by Ministry of Primary Resources and Tourism (MPRT) to provide opportunities for agricultural and fisheries entrepreneurs using high technology systems to produce quality farm produce. The farm produce will be sold to a company through contractual farming.

How to apply?

For further information on agricultural sector, interested parties can submit proposal to the Director of Agriculture and Agrifood, contact Crop Industry Division or Livestock Industry Division at +673 2388 048 or email info@agriculture.gov.bn.

Address:

Department of Agriculture and Agrifood
Jalan Muhibah, Old Airport Road,
Berakas, Bandar Seri Begawan,
BB3510, Brunei Darussalam

For further information on fisheries sector, interested parties can write to the Director of Fisheries, contact Industry Management & Support Services Division at +673 2770 736 or email info@fisheries.gov.bn.

Address:

Department of Fisheries Kompleks
Perikanan Muara Simpang 287-53,
Jalan Peranginan Pantai Serasa
Muara, BT1728 Brunei Darussalam

Opportunities

Agribusiness/Aquaculture

Fish Farming

What is it?

Fish farming is a potential business for youth entrepreneurs to tap into. The Ministry of Primary Resources and Tourism (MPRT) provide aquaculture sites for entrepreneurs to engage in fish farming activities.

How to apply?

For further information on fisheries sector, interested parties can write to the Director of Fisheries, contact Industry Management & Support Services Division at +673 2770 736 or email info@fisheries.gov.bn.

Address:

Department of Fisheries
Kompleks Perikanan Muara
Simpang 287-53, Jalan Peranginan
Pantai Serasa
Kampong Serasa, BT1728
Brunei Darussalam



youth

ENTREPRENEURSHIP
ECOSYSTEM